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## **NELA Ternes starts its 3<sup>rd</sup> business year with a new management & sales team**

**St. Paul MN, August 19, 2002 – After two years of “Pioneer work” at the newly founded NELA Ternes, former President Frank Neumeister returns to his parent company NELA in Germany. He follows in the footsteps of his father, who will retire in the near future, as President of NELA. Frank’s successor in the US is David Klein who joined NELA Ternes in September 2001.**

Dave Klein is a graduate Mechanical Engineer from the University of Wisconsin and has a Masters in Business Administration. Klein worked many years in the printing industry and was previously President of Hurlotron a manufacturer of Graphic Arts Auxiliaries in Libertyville, IL.

As an addition to the existing management team, NELA Ternes appointed Bernd Ribback to the firm's new Director of Sales. Bernd has worked in the printing industry for some 20 years and held sales / marketing management positions with companies as diverse as Baldwin Technology Corp. and Polychrome Corp. before joining NELA Ternes.

Jurgen Gruber has been appointed Regional Sales Manager for the Midwestern Sales Territory (WI, MN, SD, ND, IA, NE). Jurgen was a Service Engineer for Nela/NELA Ternes for 4 years. He succeeds Steve London who has been appointed Assistant Product Manager - Sheetfed for the US.

NELA Ternes manufactures a complete range of register control products for the printing industry from its facilities in Lahr, Germany and St Paul, Minnesota.

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